

# Auditors' Report

To the Board of Trustees of United Way of Greater Toronto

We have audited the statement of financial position of United Way of Greater Toronto as at December 31, 2008 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of United Way of Greater Toronto's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of United Way of Greater Toronto as at December 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles. As required by the *Corporations Act* (Ontario), we report that, in our opinion, these principles have been applied on a basis consistent with that of the preceding year.

The logo for KPMG LLP, featuring the letters 'KPMG' in a large, bold, sans-serif font, with 'LLP' in a smaller font to the right. A horizontal line is drawn underneath the 'KPMG' text.

Chartered Accountants, Licensed Public Accountants

Toronto, Canada  
March 20, 2009

# Statement of Financial Position

Year ended December 31, 2008, with comparative figures for 2007

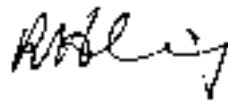
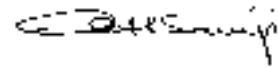
(In thousands of dollars)	2008	2007
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 34,422	\$ 50,626
Campaign pledges receivable	5,431	7,962
Other receivables	1,698	2,474
Prepaid expenses (note 5)	13,351	12,424
	58,902	73,486
Investments (note 6)	57,858	69,762
Capital assets (note 7)	2,635	1,688
	<b>\$ 119,395</b>	<b>\$ 144,936</b>
<b>Liabilities and Net Assets</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 4,565	\$ 4,043
Designated and flowthrough gifts payable	8,305	13,491
Deferred campaign revenue	52,873	58,683
	65,743	76,217
Other deferred revenue (note 8)	4,699	4,699
Accrued pension liability (note 9)	1,148	1,115
Net assets:		
Invested in capital assets	2,635	1,688
Restricted for The Tomorrow Fund Endowment (note 10)	41,527	51,405
Unrestricted (note 11)	3,643	9,812
	47,805	62,905
Commitments (note 13)		
	<b>\$ 119,395</b>	<b>\$ 144,936</b>

See accompanying notes to financial statements.

On behalf of the Board:

Trustee

Trustee

# Statement of Operations

Year ended December 31, 2008, with comparative figures for 2007

(In thousands of dollars)	2008	2007
Revenue:		
Campaign revenue	\$ 114,554	\$ 109,828
Funds received from other United Ways	464	461
Funds received for other United Ways	(5,875)	(4,963)
Bequests	346	935
Total gifts	109,489	106,261
Pledge shrinkage	(1,507)	(1,808)
Total fundraising revenue	107,982	104,453
Government grants	1,008	1,254
Other income	311	595
	1,319	1,849
Investment income (loss)	(8,376)	1,245
<b>Total revenue</b>	<b>100,925</b>	<b>107,547</b>
Distributions and Community Programs:		
Allocations to United Way of Greater Toronto agencies and partners	54,419	52,825
Grant programs	7,752	7,223
Programs delivered by United Way of Greater Toronto	2,942	2,796
One-time donor specified donations to United Way of Greater Toronto programs, agency projects and grant programs	8,452	5,808
Joint Areawide campaign proceeds to partner United Ways	6,748	6,906
Donor designations to:		
United Way of Greater Toronto agencies and partners	1,838	2,163
Other United Ways	1,354	1,283
Other registered charities	14,351	13,865
Allocations and needs assessment, program expenses	3,031	2,689
<b>Total distributions and community programs</b>	<b>100,887</b>	<b>95,558</b>
Operating expenses:		
Fundraising	15,750	13,760
Recovery of joint Areawide campaign costs from partner United Ways	(515)	(504)
	15,235	13,256
<b>Total distributions and expenses</b>	<b>116,122</b>	<b>108,814</b>
<b>Excess (deficiency) of revenue over distributions and expenses</b>	<b>\$ (15,197)</b>	<b>\$ (1,267)</b>
Allocated to:		
Internally restricted for The Tomorrow Fund™ (note 10)	\$ (9,975)	\$ (643)
Unrestricted net assets (note 11)	(4,734)	(240)
Amortization of capital assets	(488)	(384)
	<b>\$ (15,197)</b>	<b>\$ (1,267)</b>

See accompanying notes to financial statements.

## Statement of Changes in Net Assets

Year ended December 31, 2008, with comparative figures for 2007

(In thousands of dollars)	2008				2007			
	Invested in capital assets	Restricted for The Tomorrow Fund Endowment	Un- restricted	Total	Invested in capital assets	Restricted for The Tomorrow Fund Endowment	Un- restricted	Total
	(note 10)				(note 10)			
Net assets, beginning of year	\$ 1,688	\$ 51,405	\$ 9,812	\$ 62,905	\$ 1,057	\$ 51,377	\$ 11,067	\$ 63,501
Excess (deficiency) of revenue over distributions and expenses	(488)	(9,975)	(4,734)	(15,197)	(384)	(643)	(240)	(1,267)
Endowment contributions	-	97	-	97	-	671	-	671
Invested in capital assets	1,435	-	(1,435)	-	1,015	-	(1,015)	-
Net assets, end of year	<b>\$ 2,635</b>	<b>\$ 41,527</b>	<b>\$ 3,643</b>	<b>\$ 47,805</b>	<b>\$ 1,688</b>	<b>\$ 51,405</b>	<b>\$ 9,812</b>	<b>\$ 62,905</b>

See accompanying notes to financial statements.

## Statement of Cash Flows

Year ended December 31, 2008, with comparative figures for 2007

(In thousands of dollars)	2008	2007
Cash flows from operating activities:		
Excess (deficiency) of revenue over distributions and expenses	\$ (15,197)	\$ (1,267)
Items not involving cash:		
Amortization of capital assets	488	448
Amortization of lease inducement	-	44
Unrealized loss on investments	9,526	612
Defined benefit pension expense	601	644
Change in non-cash operating working capital	(8,094)	11,890
Change in other deferred revenue	-	4,699
Defined benefit pension contributions	(568)	(583)
Cash flows from (used in) operating activities	(13,244)	16,487
Cash flows from financing activities:		
Endowment contributions received	97	671
Cash flows from investing activities:		
Purchase of capital assets	(1,435)	(1,015)
Decrease (increase) in investments, net	2,378	(6,540)
Cash flows from (used in) investing activities	943	(7,555)
Increase (decrease) in cash and cash equivalents	(12,204)	9,603
Cash and cash equivalents, beginning of year	50,626	41,023
Cash and cash equivalents, end of year	<b>\$ 38,422</b>	<b>\$ 50,626</b>

See accompanying notes to financial statements.

# Notes to Financial Statements (In thousands of dollars)

## 1. Purpose of the Organization:

The mission of United Way of Greater Toronto ("United Way") is to meet urgent human needs and improve social conditions by mobilizing the community's volunteer and financial resources in a common cause of caring.

United Way is registered as a charitable organization under the Income Tax Act (Canada) (the "Act") and, as such, is exempt from income taxes and is able to issue donation receipts for income tax purposes. In order to maintain its status as a registered charity under the Act, United Way must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

## 2. Significant accounting policies:

The financial statements have been prepared in accordance with generally accepted accounting principles applied within the framework of the significant Canadian accounting policies summarized below:

### (a) Revenue recognition:

United Way follows the deferral method of accounting for campaign revenue.

The campaign revenue reported in these financial statements represent amounts received or receivable in connection with the 2007 campaign and the related distributions made from the proceeds of that campaign in 2008. This includes pledges and donations which the donors designate for payment to partners and member agencies, other United Ways and non-United Way charities. The results of the 2008 campaign will be reported in the 2009 financial statements. Funds received from the 2008 campaign to December 31, 2008 are shown as deferred campaign revenue. Fundraising costs applicable to this campaign are deferred and included in prepaid expenses.

United Way is requested by certain employers and employee groups, to act as the co-ordinator of their national campaigns, to receive and disburse funds on behalf of other United Ways within their local communities. Funds received under these centrally coordinated campaigns are included in the Campaign Revenue amount on the statement of operations. Funds disbursed on behalf of other United Ways, under centralized campaigns, are reported as a reduction to revenue in these financial statements. Funds received by United Way from other United Ways under similar campaigns are reported separately in the revenue section of these financial statements.

Designated donations and funds received under flow-through arrangements for other charities that have not been disbursed at year end are recorded as designated and flowthrough gifts payable.

Grant revenue reported in these financial statements represents funds received from provincial and municipal governments. Other income reported in these financial statements represents funds received from foundations and utilities. Government grant revenue and other income are received for programs administered by United Way. The related program expenses and grant disbursements are included in the distributions and community programs section of the financial statements.

Endowment contributions are recognized as increases in net assets in the year in which they are received. Capital appreciation/depreciation for those funds which are below the distribution threshold are added or deducted from the principal and recognized as direct increases/decreases in net assets in the year in which they are incurred.

Contributions for capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital asset.

Investment income (loss) includes dividends, interest, income distributions from pooled funds, realized gains (losses) and the net change in unrealized gains (losses) for the year.

### (b) Cash and cash equivalents:

The United Way considers deposits in banks, certificates of deposit and short-term investments with original maturities of three months or less as cash and cash equivalents.

### (c) Financial instruments:

Cash and cash equivalents and investments are classified as held-for-trading and stated at fair value. Campaign pledges receivable and other receivables are classified as loans and receivables, which are measured at amortized cost. Accounts payable and accrued liabilities and designated and flowthrough gifts payable are classified as other financial liabilities, which are measured at amortized cost.

In determining fair values, adjustments have not been made for transaction costs as they are not considered significant. The unrealized gain or loss on investments, being the difference between book value and fair value,

# Notes to Financial Statements (In thousands of dollars)

is included in investment income in the statement of operations.

Transactions are recorded on a trade date basis.

Fair values of investments are determined as follows:

- (i) Fixed income securities and equities are valued at year-end quoted market prices, where available. Pooled funds are valued based on reported unit values. Where quoted market prices are not available, estimated fair values are calculated using comparable securities.
- (ii) Short-term notes, treasury bills and term deposits maturing within a year are stated at cost, which together with accrued interest income approximates fair value given the short-term nature of these investments.

The fair values of investments are equal to the quoted market value, as disclosed in note 6. The fair values of other financial assets and liabilities, being cash and cash equivalents, campaign pledges receivable, other receivables, accounts payable and accrued liabilities and designated and flowthrough gifts payable, approximate their carrying values due to the relatively short-term nature of these financial instruments.

United Way has adopted The Canadian Institute of Chartered Accountants' ("CICA") Handbook Section 3861, Financial Instruments - Disclosure and Presentation. In accordance with the Accounting Standards Board's decision to exempt not-for-profit organizations from the disclosure requirements with respect to financial instruments contained within Section 3862, Financial Instruments - Disclosures, and Section 3863, Financial Instruments - Presentation, United Way has elected not to adopt these standards in its financial statements.

#### (d) Capital assets:

Purchased capital assets are stated at acquisition cost and are amortized over their useful lives. Amortization is provided on the following bases and the estimated useful lives of the assets as follows:

Asset	Basis	Rate
Computer equipment and software	Straight line	3-7 years
Furniture and fixtures	Declining balance	15%
Leasehold improvements	Straight line	Term of lease
Delivery van	Declining balance	25%

#### (e) Volunteer services:

United Way benefits from substantial services in the form of volunteer time. Since these invaluable donated services are not purchased by United Way, they are not recorded in these financial statements.

#### (f) Employee future benefits:

United Way has a combined registered defined benefit and defined contribution pension plan covering substantially all of its employees and an unregistered defined benefit pension plan. The benefits are based on years of service. The cost of the defined benefit and defined contribution program is currently being funded. The unregistered plan is unfunded; the cost is expensed and accrued annually.

United Way accrues its obligations under its employee pension plans as the employee renders the services necessary to earn the pension. United Way has adopted the following policies:

- (i) The cost of pensions earned by employees is actuarially determined using the projected benefit method prorated on service and management's best estimate of expected plan investment performance, salary escalation and retirement ages.
- (ii) For the purpose of calculating expected return on plan assets, those assets are valued at fair value. The most recent actuarial valuation of the pension plan for funding purposes was as of January 1, 2007. The date of the next required valuation is January 1, 2010.
- (iii) The excess of the net actuarial gain (loss) over 10% of the greater of the benefit obligation and the fair value of plan assets is amortized over the average remaining service period of active employees, which for the pension plan is 20 years.
- (iv) The unamortized transitional asset is amortized over 20 years.

# Notes to Financial Statements (In thousands of dollars)

(g) *Calculation of cost revenue ratios:*

United Way uses the following method to calculate cost revenue ratios:

	2008	2007
Total gifts	\$ 109,489	\$ 106,261
Breakdown of fundraising expenses on statement of operations:		
Direct fundraising expenses	\$ 12,692	\$ 11,074
General management and administrative expenses	3,058	2,686
Total fundraising expenses	\$ 15,750	\$ 13,760
Direct fundraising expenses as a percentage of total gifts	11.6%	10.4%
General management and administrative expenses as a percentage of total gifts	2.8%	2.5%
Total fundraising expenses as a percentage of total gifts	14.4%	12.9%

(h) *Allocation of expenses:*

General management and administrative expenses are allocated between fundraising expenses and allocations and needs assessment based on effort.

General management and administrative expenses are allocated as follows:

	2008	2007
Fundraising	84.3%	84.3%
Allocations and needs assessment	15.7%	15.7%

(i) *Use of estimates:*

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

### 3. Future accounting changes:

(a) *Intangible assets:*

CICA has issued a revised standard relating to intangible assets, effective for years commencing on or after October 1, 2008. This revised standard will require the expensing of certain prepaid fundraising expenses as they are incurred. United Way will implement the new standard commencing January 1, 2009, on a retroactive basis.

(b) *Financial statement presentation by not-for-profit organizations:*

Recent amendments to Section 4400, Financial Statement Presentation by Non-for-Profit Organizations, will modify the requirements with respect to various elements of financial statement presentation. These amendments include:

- (i) Reporting certain revenue at its gross amounts in the statement of operations.
- (ii) The elimination of the requirement to treat net assets invested in capital assets as a separate component of net assets.
- (iii) When a not-for-profit organization classifies its expenses by function and allocates some of its general support costs to another function, disclosing the policy adopted for expenses and amounts allocated from general support costs to other functions.

The new standard applies to financial statements relating to the fiscal years beginning on or after January 1, 2009. United Way is evaluating the impact of the amendments on its financial statements.

### 4. Youth Challenge Fund ("YCF"):

The Province of Ontario (the "Province") established the YCF in 2006 and appointed United Way as the trustee. The Province advanced United Way the sum of \$15,000 and set up an independent board to oversee the operation of the program over the next three years. As the trustee, United Way is responsible for the operation of the program and financial stewardship of the funds on behalf of the Province.

The financial activities of the YCF are not reported on these financial statements. A separate set of audited financial statements for YCF are produced and filed with the Province.

### 5. Prepaid expenses:

	2008	2007
Prepaid fundraising expenses related to 2008 campaign	\$ 13,165	\$ -
Prepaid fundraising expenses related to 2007 campaign	-	12,234
Other	186	190
	\$ 13,351	\$ 12,424

# Notes to Financial Statements (In thousands of dollars)

## 6. Investments:

	2008		2007	
	Book value	Fair value	Book value	Fair value
Canadian fixed income securities	\$ 5,822	\$ 6,122	\$ 7,650	\$ 7,800
Pooled fund investments with The Toronto Community Foundation:				
Canadian fixed income securities and cash	24,211	23,489	23,118	22,492
Canadian equities	14,825	10,606	13,874	14,685
U.S. and global equities	23,896	17,641	26,083	24,785
	62,932	51,736	63,075	61,962
	\$ 68,754	\$ 57,858	\$ 70,725	\$ 69,762

The Canadian fixed income securities produce a yield to maturity of 4.02% (2007 - 4.1%) and have a weighted average term to maturity of 2.6 years (2007 - 2.8 years).

Investments held for The Tomorrow Fund total \$41,527 (2007 - \$51,405) (note 10).

## 7. Capital assets:

	2008		2007	
	Cost	Accumulated amortization	Net book value	Net book value
Computer equipment and software	\$ 5,191	\$ 3,978	\$ 1,213	\$ 807
Furniture and fixtures	1,232	710	522	367
Leasehold improvements	1,931	1,035	896	501
Delivery van	36	32	4	13
	\$ 8,390	\$ 5,755	\$ 2,635	\$ 1,688

## 8. Other deferred revenue:

During 2007, United Way received a \$9,000 legal settlement related to a class action against a utility. The United Way was charged with investing the \$9,000 and an amount, equal to the estimated annual income from the funds, to be used to assist specific utility customers who qualify under the Winter Warmth Fund program operated by the United Way and its affiliates, with their bills. The Winter Warmth Fund provides assistance with utility bills to qualifying low-income individuals and families. The Winter Warmth Fund receives other funds in addition to the estimated annual income on the \$9,000.

In the event the Winter Warmth Fund ceases operation, all available funds shall be distributed to Ontario United Way organizations for charitable purposes as each Ontario United Way sees fit. United Way will be entitled to 52% of the distribution and 44 United Way organizations will be entitled to the remaining 48%. United Way's 52% portion of the original

\$9,000 settlement is recorded as investments with the offset to other deferred revenue. The remaining 48% of the investments, that are held in trust on behalf of the United Way organizations, are not recorded in these financial statements. The other deferred revenue will be recorded as revenue, in order to match specified expenditures, in the event the Winter Warmth Fund ceases operations.

Investment income related to the \$9,000 will be used to fund the Winter Warmth Fund program needs, if required. Of investment income on the entire \$9,000, \$112 (2007 - \$327) has been recorded as accounts payable and accrued liabilities in these financial statements. The \$112 of investment income will be recorded as revenue as specified expenditures of the Winter Warmth Fund are incurred in 2009.

## 9. Accrued pension liability:

Information about United Way's defined benefit pension plans is as follows:

	2008	2007
Accrued pension obligation:		
Balance, beginning of year	\$ 6,490	\$ 6,668
Current service cost	532	567
Interest cost	373	369
Benefits paid	(252)	(585)
Actuarial gains	(1,927)	(529)
Balance, end of year	5,216	6,490
Plan assets:		
Fair value, beginning of year	5,262	4,722
Annual return on plan assets, net of administrative expense	(1,216)	542
Employer contributions	568	583
Benefits paid	(252)	(585)
Fair value, end of year	4,362	5,262
Funded status - deficit	(854)	(1,228)
Unamortized net actuarial loss (gain)	(256)	156
Unamortized past service cost	156	171
Unamortized transitional asset	(194)	(214)
Accrued pension liability	\$ (1,148)	\$ (1,115)

United Way's overall deficit amounted to a surplus of \$64 (2007 - \$177 deficit) for its registered defined benefit plan and a deficit of \$918 (2007 - \$1,051) for its unregistered defined benefit pension plan.

The accrued pension liability amounted to \$433 (2007 - \$535) for the registered defined benefit plan and \$715 (2007 - \$580) for the unregistered defined benefit plan.

# Notes to Financial Statements (In thousands of dollars)

The significant actuarial assumptions adopted in measuring United Way's accrued pension obligations are as follows:

	2008	2007
Accrued benefit obligation:		
Discount rate	7.25%	5.50%
Rate of compensation increase	3.50%	4.25%
Benefit costs:		
Discount rate	5.50%	5.50%
Expected long-term rate of return on plan assets	6.00%	6.00%
Rate of compensation increase	4.25%	4.25%

Plan assets consist of:

	2008	2007
Equity securities	54%	58%
Debt securities	43%	40%
Other	3%	2%
	100%	100%

United Way's net defined benefit pension plan expense is as follows:

	2008	2007
Current service cost, net of employees' contributions	\$ 532	\$ 567
Interest cost	372	369
Expected return on plan assets	(315)	(1,072)
Amortization of transitional asset	(20)	(19)
Amortization of unrecognized net actuarial loss	17	799
Amortization of unrecognized past service costs	15	-
Net pension plan expense	\$ 601	\$ 644

United Way contributed \$146 (2007: \$122) to its defined contribution plan.

## 10. The Tomorrow Fund Endowment:

The Tomorrow Fund Endowment represents internally and externally restricted amounts. Externally restricted amounts refer to those gifts which have been specifically directed to The Tomorrow Fund by the donor. Internally restricted amounts are those which were given by donors to United Way without such a direction, and have been transferred to The Tomorrow Fund by the Board.

The Tomorrow Fund Endowment consists of the following:

	2008	2007
Externally restricted	\$ 15,577	\$ 15,479
Internally restricted	25,950	35,926
	\$ 41,527	\$ 51,405

The following amounts were transferred between Unrestricted and The Tomorrow Fund Endowment:

	2008	2007
Investment income on:		
Internally restricted funds	\$ (5,760)	\$ 423
Externally restricted funds	(2,359)	187
Bequests	346	935
Distributions	(2,202)	(2,188)
Transfer to Unrestricted from The Tomorrow Fund Endowment	\$ (9,975)	\$ (643)

Endowment contributions of \$504 (2007 - \$798) and capital depreciation on investments that must be deducted from the principal of \$407 (2007 - \$127) have been added to The Tomorrow Fund Endowment. These amounts are not included in revenue in the statement of operations, but have been added directly to The Tomorrow Fund Endowment assets as stated in note 2(a).

## 11. Unrestricted net assets:

Unrestricted net assets are comparable to the retained earnings of a for-profit organization. The Board of Trustees may make the internally restricted portion of The Tomorrow Fund available, should the circumstances warrant. The Board has balanced this need for stability of operations and agency funding with a desire to maximize current funding to the community. As a result in 2007, the Board has directed that the balance in unrestricted net assets be reduced to a target of \$3,000 to \$5,000 over the next two years through specific community programs.

## 12. One-time donor specified donations to United Way of Greater Toronto programs, agency projects and grant programs:

United Way receives special one-time gifts from donors. These special gifts are targeted to specific programs, capital projects or grant programs managed by United Way or its member agencies. United Way works with special gifts donors to match their specific giving interest to United Way funding priorities in the community.

# Notes to Financial Statements (In thousands of dollars)

### 13. Commitments:

*(a) Multi-year funding agreements:*

United Way has entered into agreements with certain member agencies and partners to set their allocations over two to five-year terms. The agreements can be renewed by mutual consent.

Funding commitments for the next two years are as follows:

2009	\$ 40,544
2010	22,105
	\$ 62,649

*(b) Long-term lease:*

United Way leases office premises and certain computer equipment under long-term operating leases expiring up to May 31, 2022. Rental payments, excluding operating costs and realty taxes, over the next five years and thereafter are as follows:

2009	\$ 869
2010	890
2011	915
2012	1,105
2013	1,153
Thereafter	9,846
	\$ 14,778

*(c) Specific project funding:*

In 2007, United Way approved financial support of \$2,690 to establish facilities primarily for community and social services and community development planning grants. These projects are anticipated to be completed by 2010. In 2008, \$600 has been expensed towards the project.

### 14. Financial instruments:

*(a) Investment risk management:*

Risk management relates to the understanding and active management of risks associated with all areas of the business and the associated operating environment. Investments are primarily exposed to interest rate and market risk.

United Way mitigates these risks with an investment policy designed to limit exposure and concentration while achieving optimal return within reasonable risk tolerances.

*(b) Credit risk:*

Campaign pledges receivable and other receivables are subject to credit risk. Cash and cash equivalents are held in credit-worthy financial institutions.

*(c) Market and interest rate risk:*

The risks associated with the investments are the risks associated with the securities in which the funds are invested. The value of equity securities changes with stock market conditions, which are affected by general economic and market conditions. The value of securities will vary with developments within the specific companies or governments which issue the securities. The value of fixed income securities will generally rise if interest rates fall and fall if interest rates rise. Changes in interest rates may also affect the value of equity securities. The value of securities denominated in a currency other than Canadian dollars will be affected by changes in the value of the Canadian dollar in relation to the value of the currency in which the security is denominated.

### 15. Disclosure in compliance with Ethical Fundraising and Financial Accountability Code:

During 2007, United Way adopted the "Ethical Fundraising and Financial Accountability Code" (the "Code") of Imagine Canada. During calendar year 2008, United Way issued \$77,992 of charitable tax receipts. Other financial disclosures required by the Code are located elsewhere in these financial statements.